



中国中铁股份有限公司
CHINA RAILWAY GROUP LIMITED

2009年度中期业绩推介
2009 Interim Results Announcement



Disclaimer

- ◆ This document has been prepared by China Railway Corporation Limited ("China Railway" or the "the Company") solely for use at the 2009 interim results announcement presentation. Copying or redistribution of this document to any person is strictly prohibited. The distribution of this document in other jurisdictions may be restricted by laws where it locates, and persons into whose possession it comes informing themselves about, and observing, any such restrictions. The information contained in this document has not been independently verified. No representation or warranty express or implied is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of such information or opinions contained herein. The purpose of this document is not for complete or fully analysis made to the financial or trading position or prospect, and any person who will in possession of this document shall be aware that no reliance should be placed on the content contained herein. The information and opinions contained in this document are subject to change without notice. This presentation document is not intended to constitute an offer to, or a solicitation for offer to, sell, purchase, or subscribe the securities of the Company. The Company or any of their respective affiliates, advisors or representatives shall not have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of this document or its contents or otherwise arising in connection with this document.
- ◆ This document may contain forward-looking statements that reflect risks and uncertainties. These forward-looking statements are generally expressed in forward-looking expressions, such as expectations, estimation, planning, projections, goals, the possibilities, probabilities or so on to reflect the actions that the Company expect to or may take in future or the results from these actions. You should not have excess reliance on these forward-looking statements, which are based on our own information and other source of information that we consider reliable. Our actual results may differ from these forward-looking statements which may lead to the fluctuation of the share price.



Management Representatives



SHI Dahua

Chairman



BAI Zhongren

Executive Director, Vice-President and Chief Economist



SUN Patrick

Independent Non-executive Director



LI Jiansheng

Vice-president, CFO and General Legal Advisor



YU Tengqun

Secretary of the Board










中国中铁股份有限公司
CHINA RAILWAY GROUP LIMITED

Message from the Chairman



Financial summary

Taking the opportunities arising from the government's increasing investment in infrastructure construction, our profitability has increased dramatically

RMB in millions (except EPS)	2009 1H	2008 1H	Growth
Revenue	142,141	93,088	 52.70%
Gross Profit	9,016	7,442	 21.15%
EBITDA ¹	6,723	4,854	 38.50%
Operating Profit	4,579	3,084	 48.48%
Profit Attributable to Owners of the Company	3,087	1,919	 60.87%
EPS ²	RMB 0.145	RMB 0.090	 60.87%

Notes: 1. EBITDA = operating profit + depreciation + amortization;

2. EPS = profit attributable to equity holders of the Company / weighted average shares outstanding;

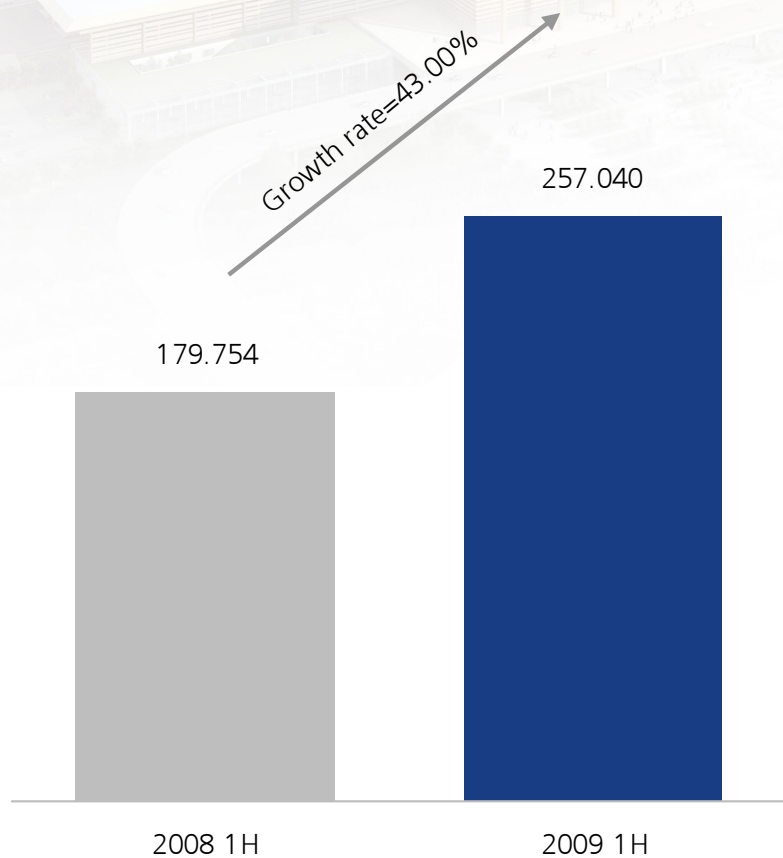
No diluted EPS are presented as there are no potential dilutive ordinary shares outstanding during both periods



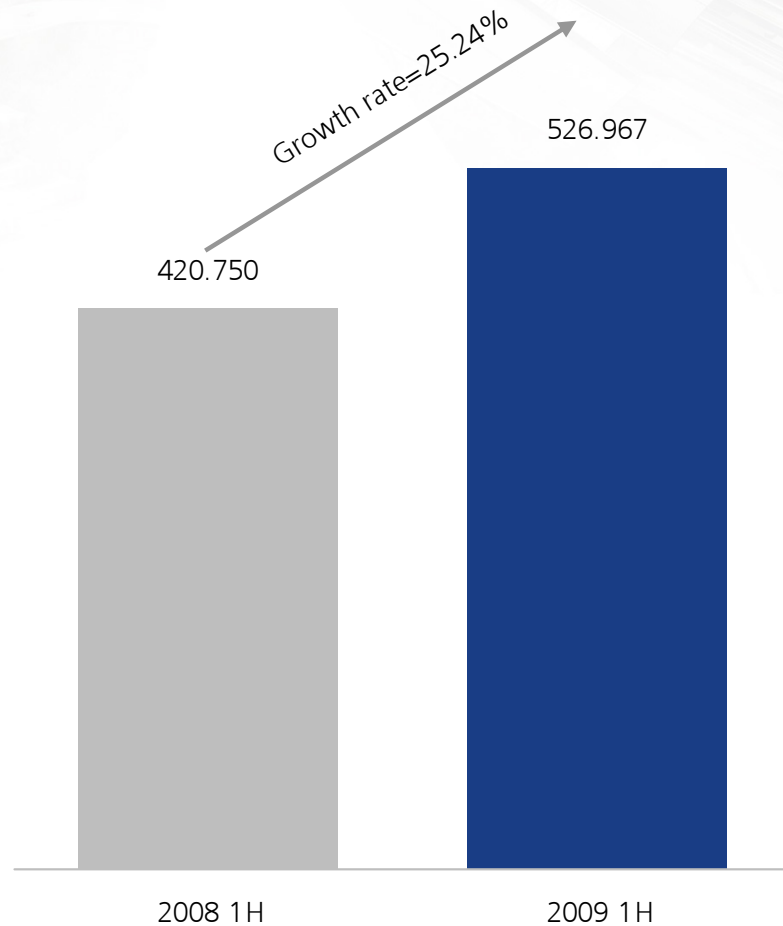
中国中铁股份有限公司
CHINA RAILWAY GROUP LIMITED

New contract and backlog

New Contract (RMB billions)



Backlog (RMB billions)



Infrastructure construction

Further consolidated the leading position in infrastructure construction industry by undertaking several key projects

Nanjing Dashengguan Yangtze River Bridge



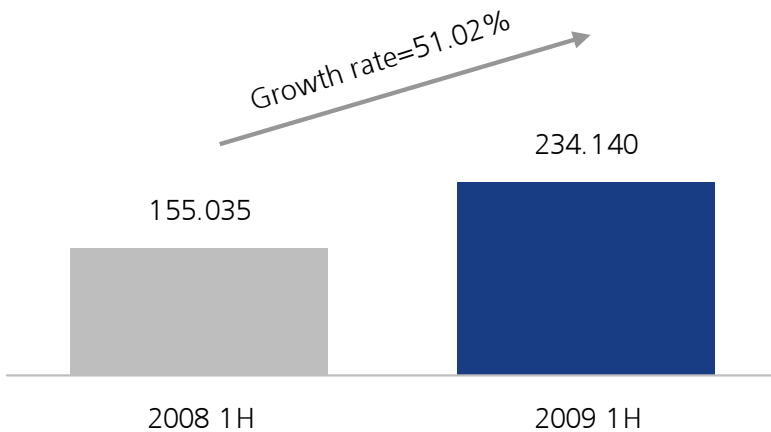
South Station of Nanjing



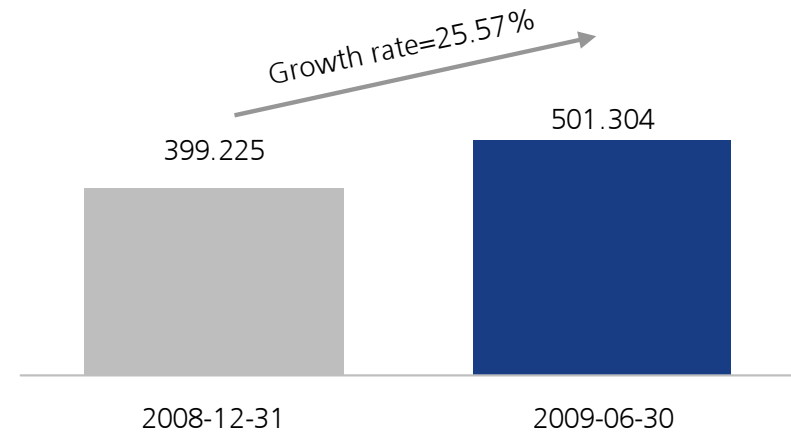
Shenzhen Subway Line 5



New Contract (RMB billions)



Backlog (RMB billions)

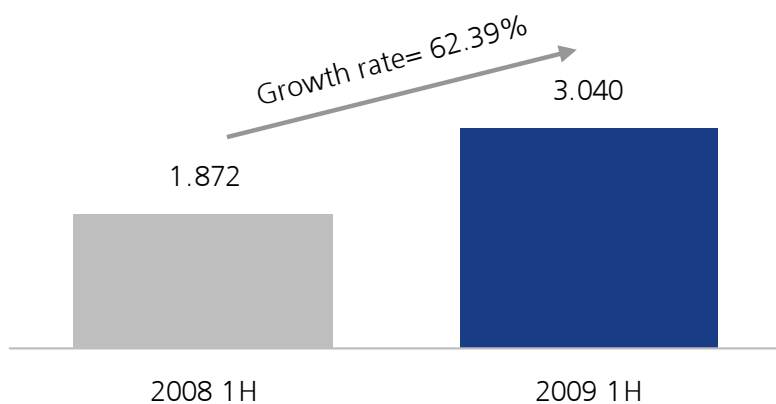


Survey, design and consulting services

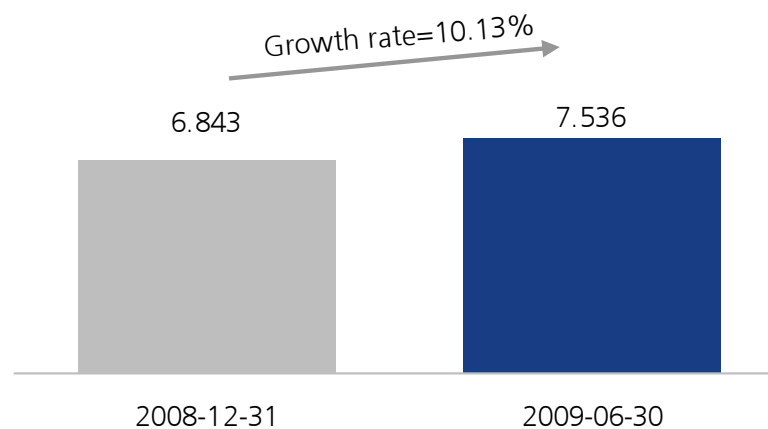
Accelerated the expansion into non-rail markets, further enhanced the integrated design capabilities and market competitiveness



New Contract (RMB billions)



Backlog (RMB billions)



Engineering equipment and component manufacturing

Promote the reallocation of resources within the segment through the newly built platform-
"China Railway Science & Industry Group Corp."

Steel structures



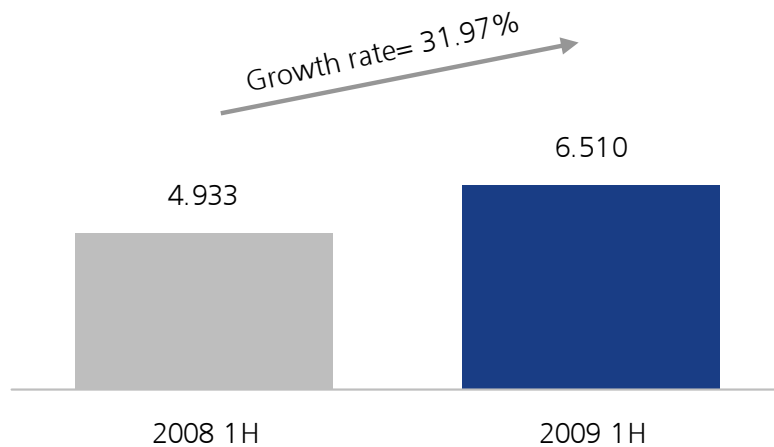
Turnouts



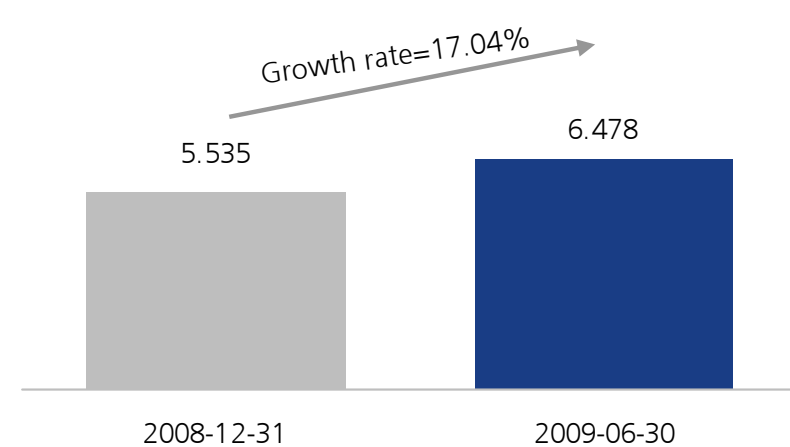
Tunnel boring machines



New Contract (RMB billions)



Backlog (RMB billions)



Property development

Further consolidated our property resources by relying on the business platform of “China Railway Real Estate”

Shenzhen Noble International Garden



South Square of the Beijing Railway West Station



Qingdao International Trade Center

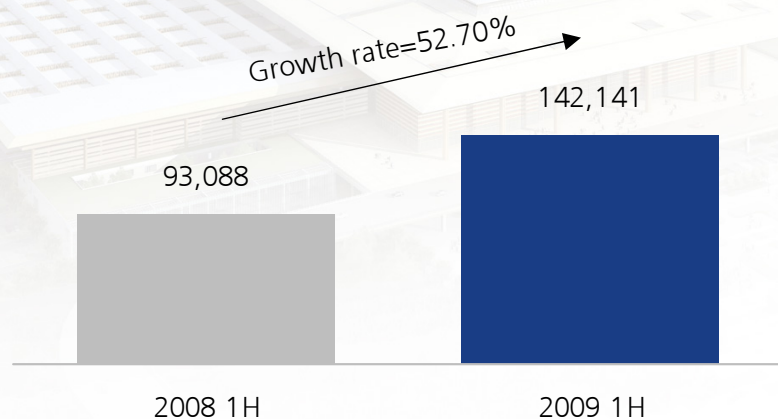


- ◆ Captured the opportunities arising from market rebound, devoted more resources on project development to expand the market share
- ◆ As at 30 June 2009, our gross site and construction area under development was 12.2175 million square meters and 17.8955 million square meters, respectively.

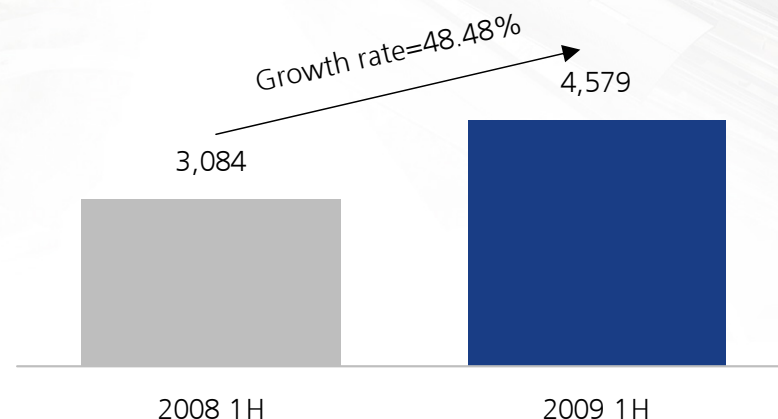


Summary of Income statement

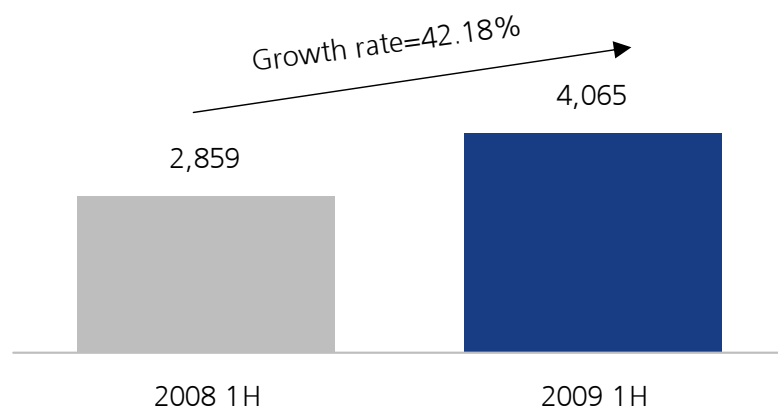
Revenue (RMB millions)



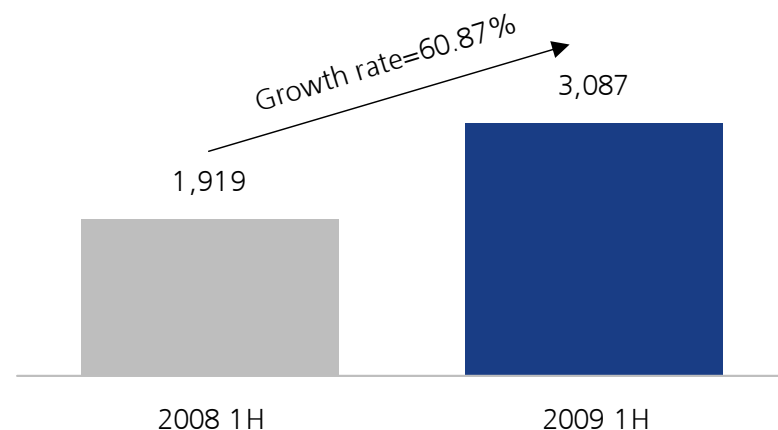
Operating profit (RMB millions)



Profit before taxation (RMB millions)



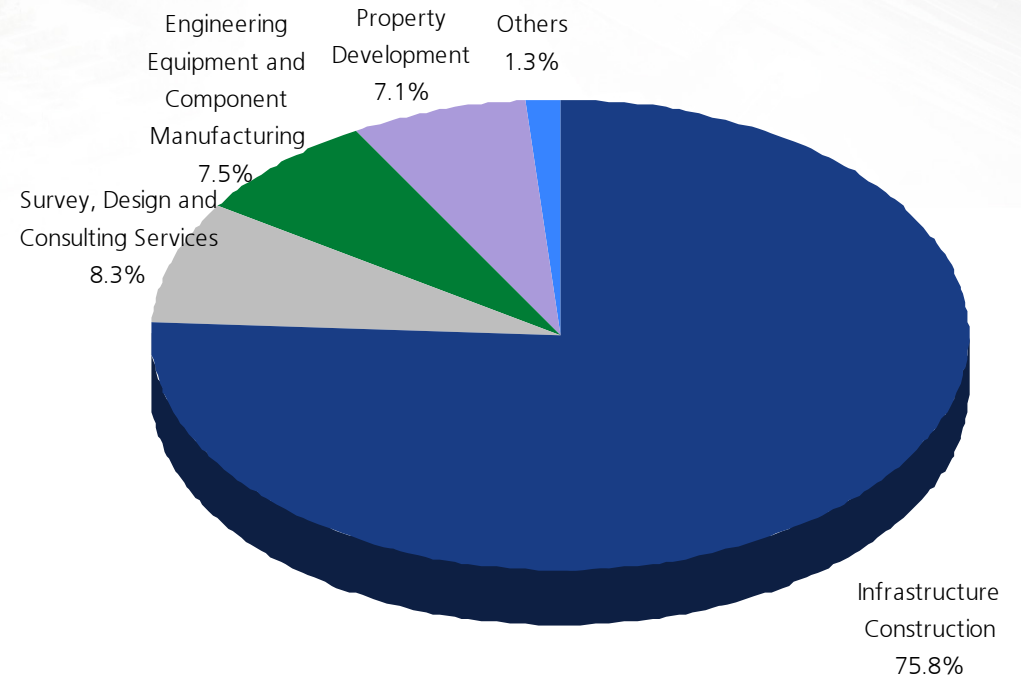
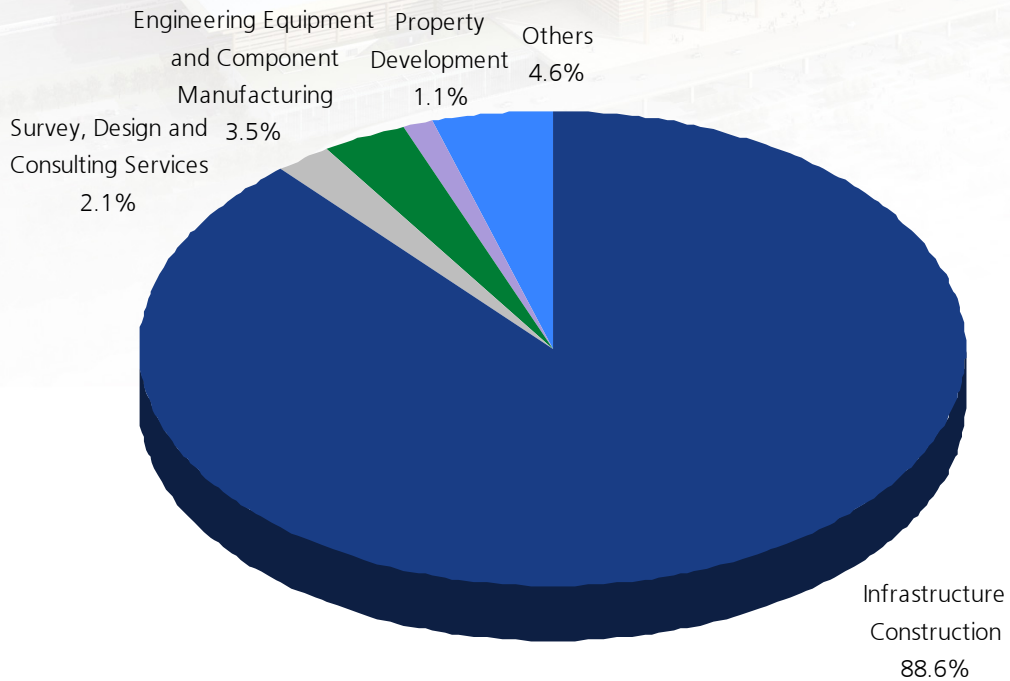
Profit attributable to equity holders of the company (RMB millions)



Contribution by segment

Segment revenue

Segment result



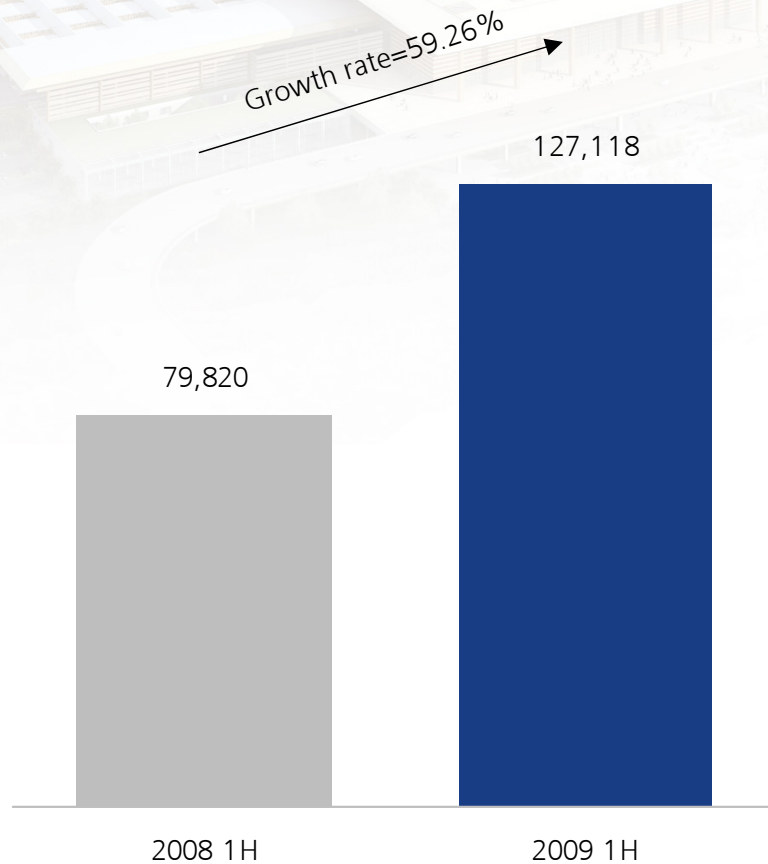
Notes: Segment revenue and segment results are before elimination



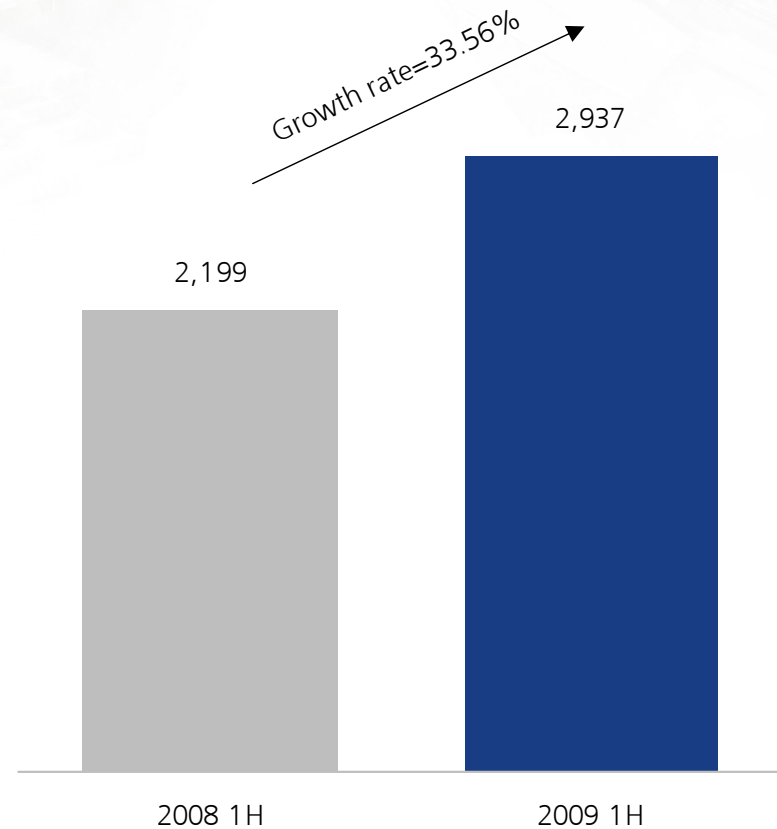
Segment revenue and results

Infrastructure construction

Revenue (RMB millions)



Segment result (RMB millions)



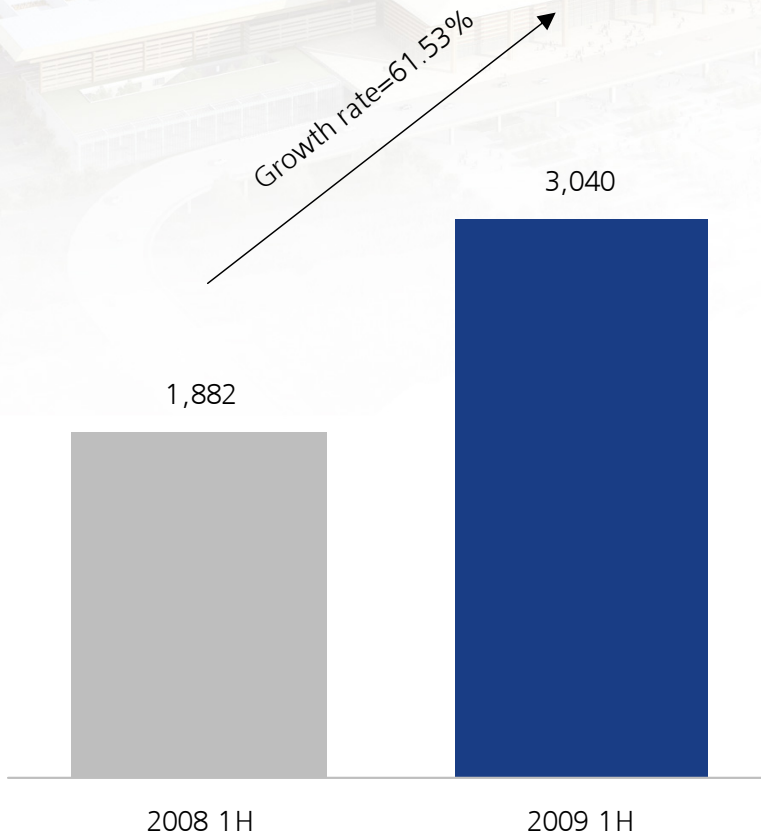
Notes: 1. Segment revenue excludes inter-segment revenue;
2. Segment results are before elimination



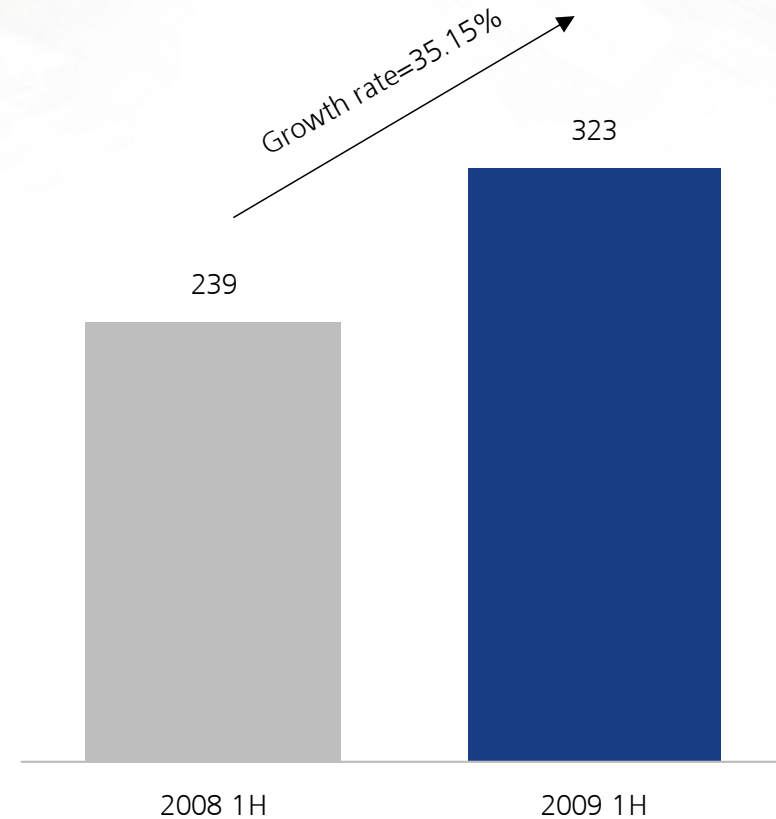
Segment revenue and results

Survey, design and consulting services

Revenue (RMB millions)



Segment result (RMB millions)



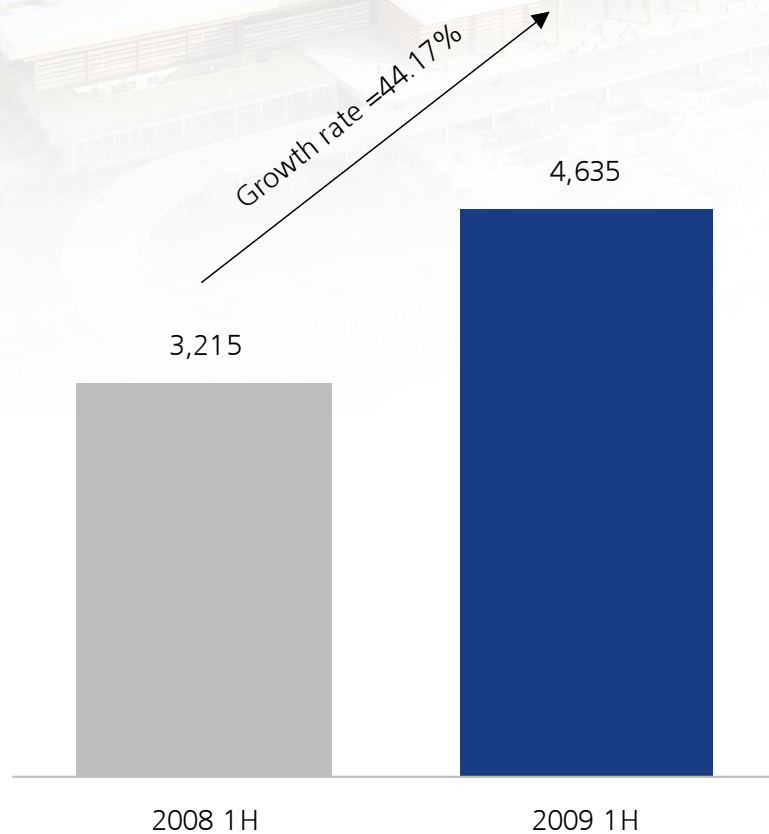
Notes: 1. Segment revenue excludes inter-segment revenue;
2. Segment results are before elimination



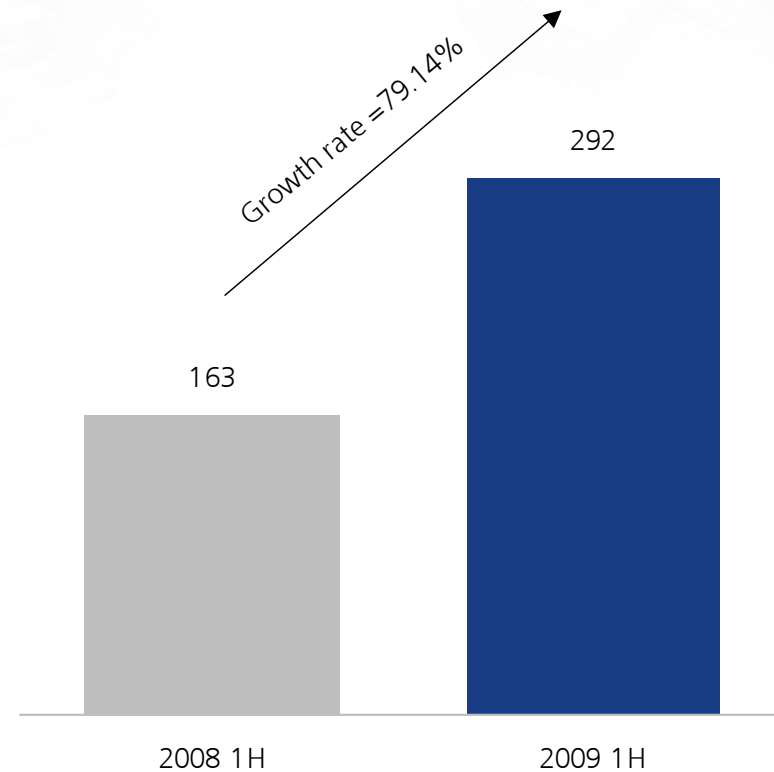
Segment revenue and results

Engineering equipment and component manufacturing

Revenue (RMB millions)



Segment result (RMB millions)



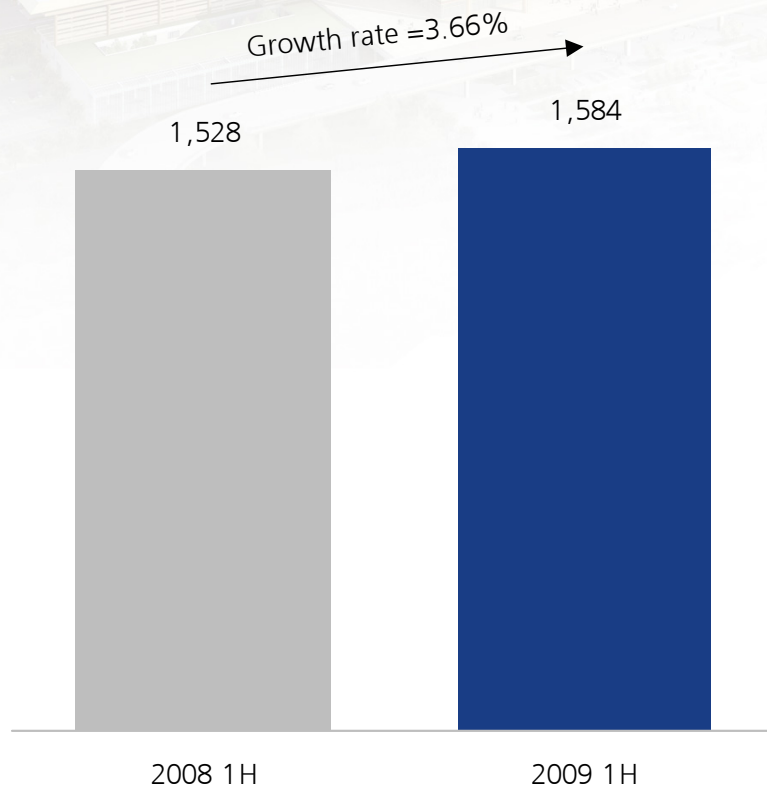
Notes: 1. Segment revenue excludes inter-segment revenue;
2. Segment results are before elimination



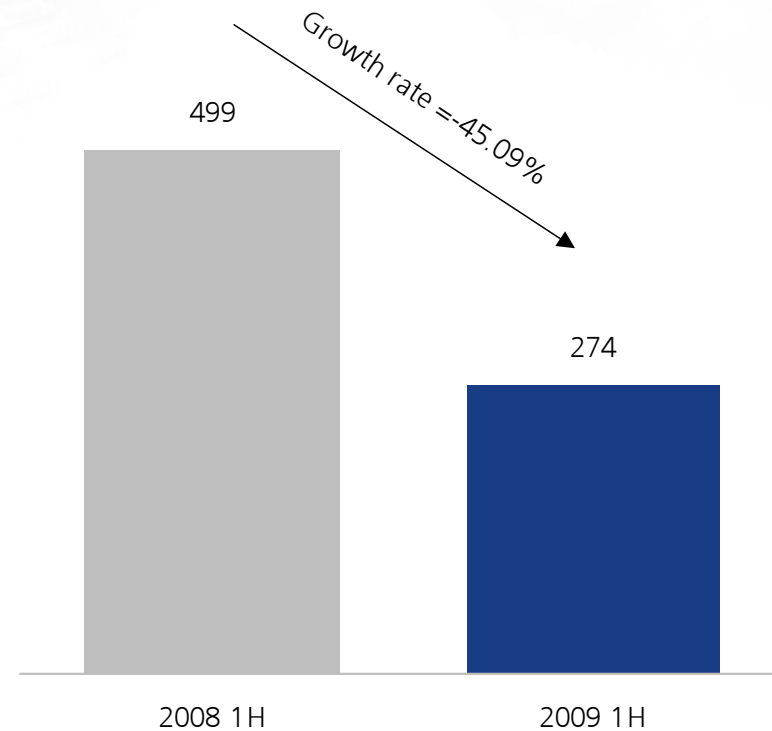
Segment revenue and results

Property development

Revenue (RMB millions)



Segment result (RMB millions)



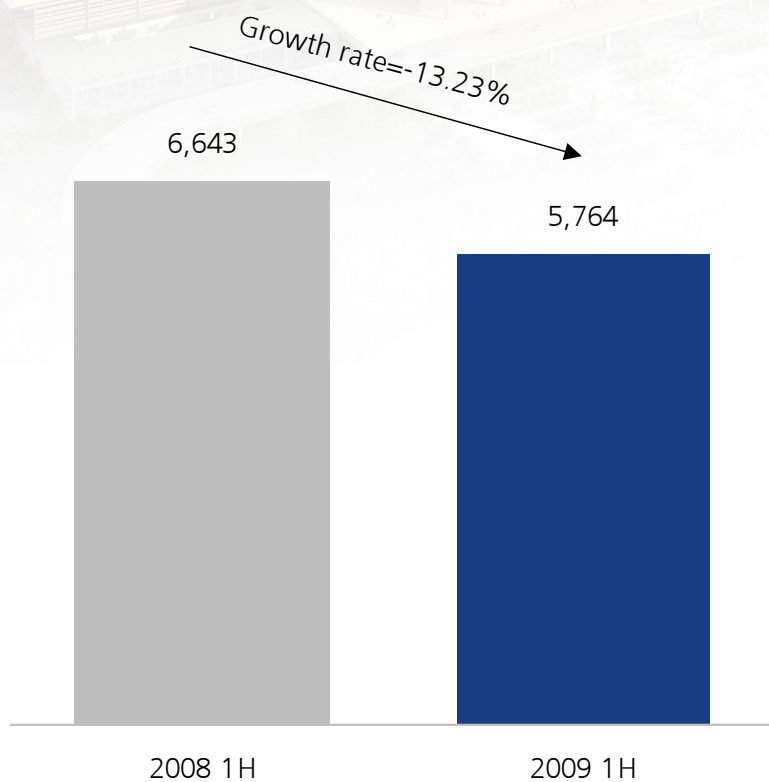
Notes: 1. Segment revenue excludes inter-segment revenue;
2. Segment results are before elimination



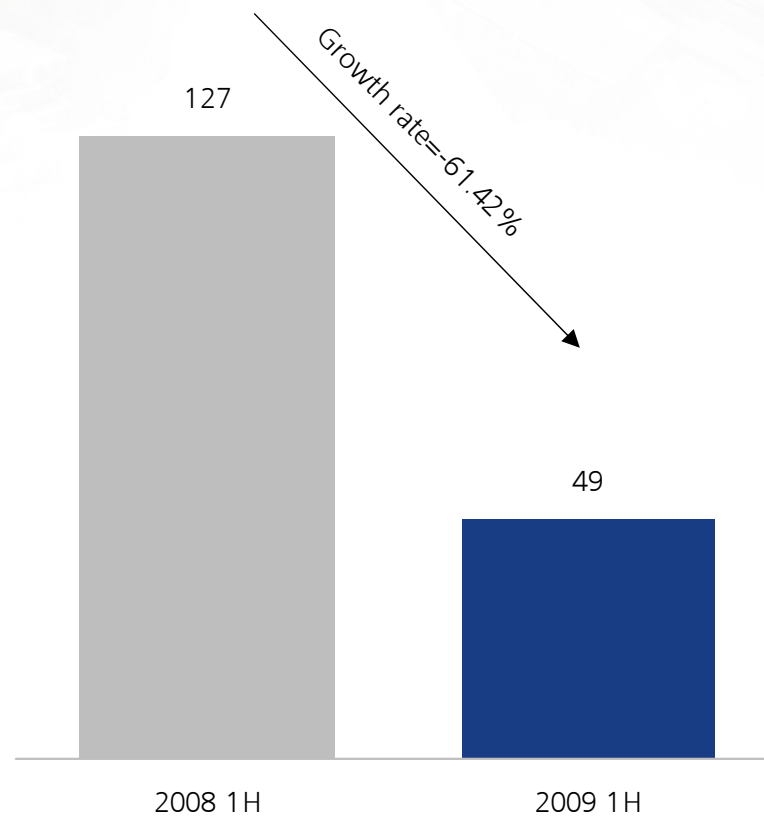
Segment revenue and results

Others

Revenue (RMB millions)



Segment result (RMB millions)

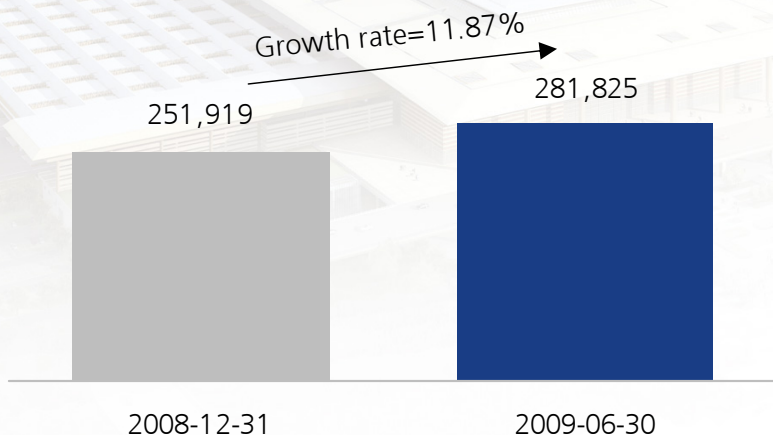


Notes: 1. Segment revenue excludes inter-segment revenue;
2. Segment results are before elimination

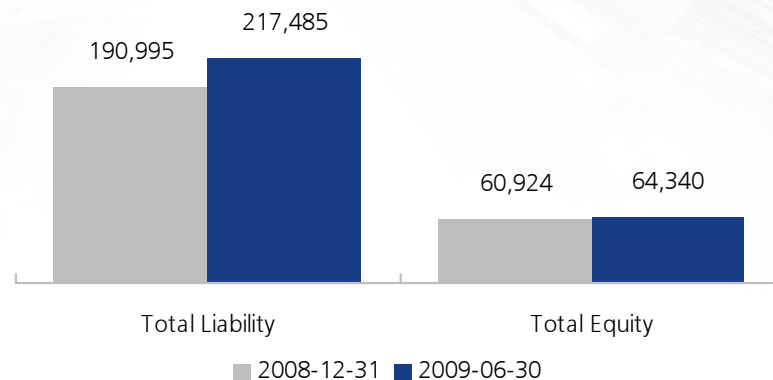


Summary of Balance sheet

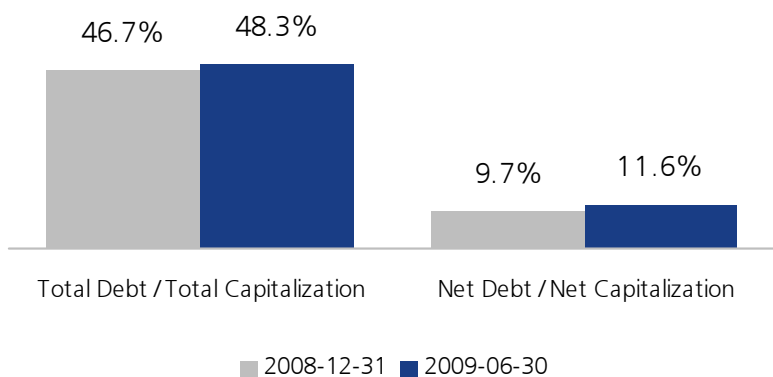
Asset (RMB millions)



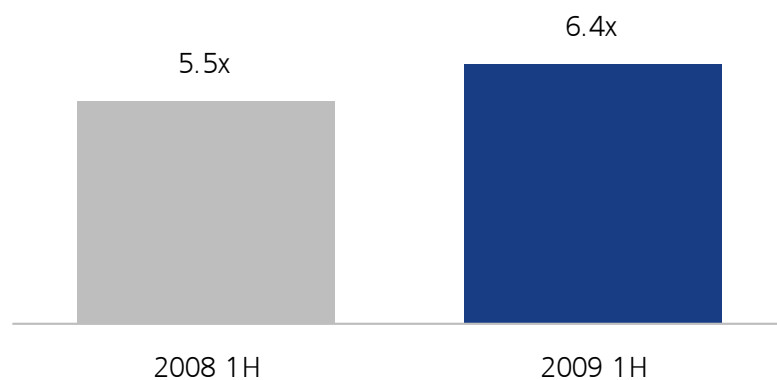
Total liability and total equity (RMB millions)



Debt/Capitalization

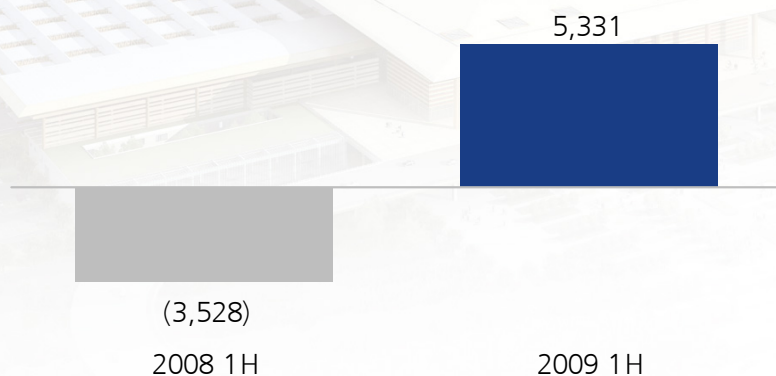


EBITDA/Interest expenses

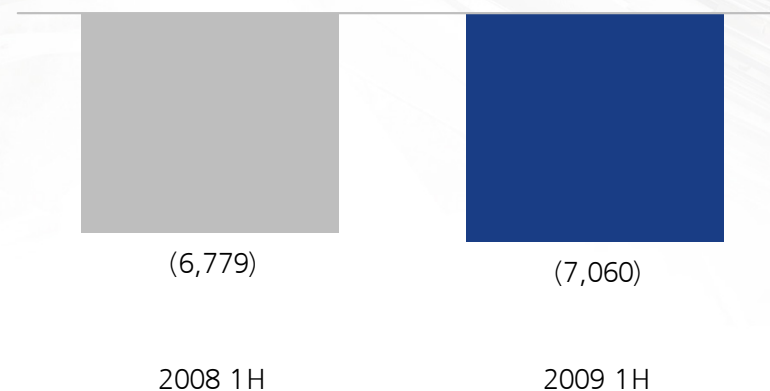


Summary of Cash flow statement

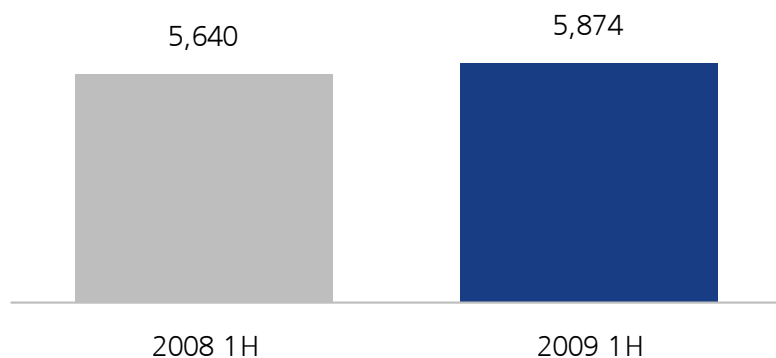
Cash Flow from Operating Activities



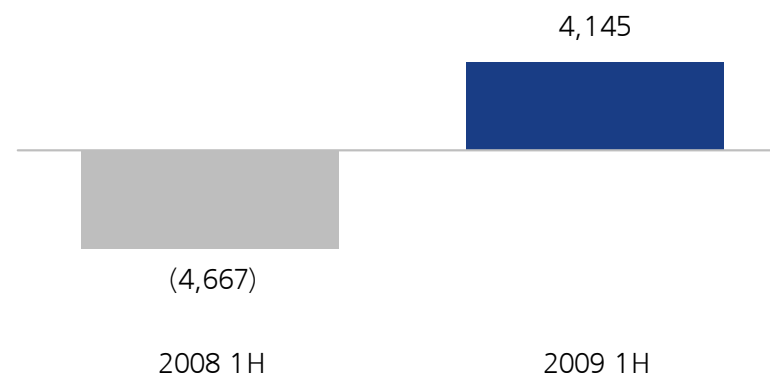
Cash Flow from Investing Activities



Cash Flow from Financing Activities



Net Change in Cash and Cash Equivalent



Note: Figures in RMB millions



Prospective outlook

We will firmly seize the opportunity brought by the boom in the construction industry, further exert our advantages, optimize resources allocation and enhance the quality of the operation to create favorable returns for our domestic and overseas shareholders

Adhere to one thought

- ◆ Insist on the coordinated development of the “upstream, middle-stream and downstream” of the construction industry and continuously strengthen the integrated advantage of the construction industry, thereby establishing an industry structure and layout which promoted diversification within a limited and related field

Properly execute the two enhancement strategy

- ◆ Strengthen the supervision on investment and financing projects, capital projects such as BT and BOT, property and resources development projects
- ◆ Strengthen realignment of organizational structure to fully implement horizontal and refined project management

Implement the three focuses strategy

- ◆ Centralize the management and utilization of finance and capital
- ◆ Implement the tender and procurement of bulk materials
- ◆ Implement the procurement and allocation of large-scale equipment



- ◆ Continue to strengthen project management, enhance technology innovation, accelerate structural adjustment, foster profitable businesses, leverage on the boom of railway construction and expansion of the infrastructure scale of the state to accelerate the development of survey, design and consulting services as well as the engineering equipment and component manufacturing businesses
- ◆ Seize the opportunity arising from the recovery of the property development market and devote more resources to property development business to expand market share
- ◆ By using “China Railway Resources” as platform, gradually implements centralized management on its resources business and takes full advantage of corporate operations to achieve the economies of scale
- ◆ Enhance the internationalized operation capability, accelerate the pace of its outward expansion effectively prevent and control the risk of overseas projects and expand the overseas business in an orderly manner





中国中铁股份有限公司
CHINA RAILWAY GROUP LIMITED

Q & A

